Qianqian Hu

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**Work Experience**

* April 2015 – May 2016, Product Manager at Pindous Coffee Startup, Kirkland, WA, USA

Managed company’s official Wechat account, contributed the entire e-commerce website contents, developed strategy to grow the Chinese fan base of specialty coffee, achieved 2500+ subscribers within 8 months;

Directed customers and market research on coffee consumption in China. Worked closely with customers to understand their needs in each level of coffee consumptions;

Conducted effective business development to build and maintain trusted partnership with 13 Seattle area top coffee roasters.

* September 2011 – October 2013, Accountant at KPMG Advisory (China) Limited, Nanjing, China

Key member in listed company service teams of China Mobile Ltd. (NYSE: CHL), Simcere Pharmaceutical Group (NYSE:SCR), and Sharp Electronic Corporation (TYO: 6754).

Provided audit services to large state-owned enterprises in China, as well as local private companies. The work included annual statutory audit under PRC GAAP, listed companies audit and quarterly review in NYSE and HKEX, and internal control review under SOX 404.

Familiar with audit procedures, reviewed the financial information and internal controls. Summarized the audit findings and issued the analytic memorandum to the program manager.

Helped managers to conduct different business researches, which included the summary of disclosures in listed companies by industries. Researched and reported newly published laws and regulations to upper management.

**Education**

* June 2014 - August 2014, University of Washington; Certification of intensive analysis of accounting principles and practices (ACCTG505).

Modules studied: Taxation, Financial accounting, Auditing and Assurance Service, and Cost accounting

* September 2008 - June 2010, studied at University of Glasgow; Postgraduate degree: MSc in International Trade and Finance.

Modules studied: Macroeconomics, Microeconomics, Basic Econometrics, International Trade, International Finance and Money and Globalization, and Trade and Economic Development

* September 2003 - June 2007, Nanjing University of Finance and Economics; BA in Trade and Economics.

Modules studied: Accountancy, Statistics, Monetary Banking, International Marketing, Probability Theory and Mathematical Statistics, Econometrics, Public finance, International Finance, International Trade Laws, International Economics, and Multinational Investment and management

**Skills**

* Language Skills — Fluent written and spoken English and Chinese Mandarin
* Computer Skills — Proficient in Microsoft Office and financial software

Includes: Microfit4.0 (Interactive Econometric Software); Eviews 5.0 (Statistical, forecasting, and modeling tools with a simple object-oriented interface.); Caseware (trail balance software); SAP ERP ([enterprise resource planning](http://en.wikipedia.org/wiki/Enterprise_resource_planning) software); and Kingdee (enterprise management software).